

PERFORMANCE VOLUMES AND DEMOGRAPHICS

WIOA Enrollments: 309

	PY20	309		PY19	347
Disabled:	18	6%		18	5%
Offender:	46	15%		77	22%
Veteran:	9	3%		22	6%
Female:	131	42%		133	38%
Male:	177	57%		213	61%
Black:	189	61%		178	51%
White:	97	31%		144	41%
Other:	23	7%		32	9%

Front Door Activity

Visitors to the Center self-register and check-in by utilizing 1 of 2 computer stationed at the entrance to the resource room.

However, due to Covid-19, social distancing restrictions, we have closed the resource room to help keep the spread of the virus as low as we're able. We have placed the job postings and other pertinent information, flyers and handouts in the entrance lobby so that the community is able to get job and other information without entering the building.

Total Visits: 1,391

- Attended Hiring Event:
- Attended Job Search Workshop:
- Intake Eligibility: 135
- Referral to Educational Services: 59

Total Clients: 1,135

- New Clients: 1,135
- Returning Clients: 1,135
- Female: 776
- Male: 307
- Veteran: 3
- Listed a Disability: 2
- 55 Years & Older: 119
- High School Diploma/GED: 56
- Did not complete High School: 11
- Unemployed: 8
- OWF/TANF Recipient: 4

WIOA Employments: 126

All reported jobs are full-time (30 hours or more per week).

- Maximum Wage: \$1800.00*
- Minimum Wage: \$10.00

Average Wages:

- All Employments: \$40.93
- Training Related: \$23.65
- Non-Training Related: \$117.57

Median Wages:

- All Employments: \$40.00
- Training Related: \$28.16
- Non-Training Related: \$15.88

*\$1800 Per Hour Wage at Six Weeks On - Six Weeks Off, Marathon Petroleum Job Title is Boat Pilot/Barge

Training Enrollments: 284

	PY20	284		PY19	338
ITA	277	98%		264	78%
OJT	7	2%		74	22%

- ITA: \$26,333.86
- OJT: \$19,443.60
- Supportive Service: \$1,017,673.18

We focus on Training Programs that Lead to High-Demand Jobs:

ITA by Program Industry	Total
Admin/Supervisory	3%
Construction	1%
Healthcare	24%
IT	33%
Logistics	36%
Manufacturing	1%
Technical	1%
ITA Total	3%

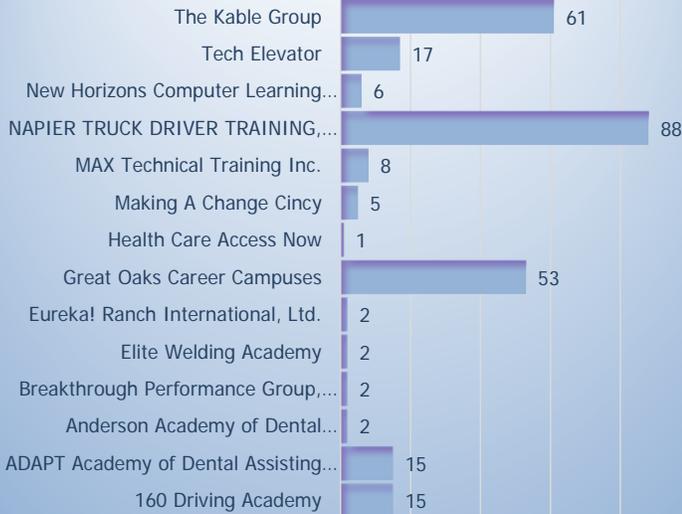
Employer Services

Employers Served More than Once: 183
 Total Employers Served: 314
 Job Postings: 607
 Strategies to prevent or minimize unemployment: 121
 Marketing services and resources: 241



PERFORMANCE AND CONTINUOUS IMPROVEMENT

ITA Enrolled Students



ITA Cost



State PY20 Quarter 3 Performance Report

Area 13 state performance scores reported by ODJFS on 6/15/21 - comparisons to Cleveland, Columbus, and State as well as the third quarter of PY'19 for Area 13.

	Annual PY '16	Annual PY '17	Annual PY '18	Annual PY '19	Q1 '20	Q2 '20	Q3 '20		Cleveland	Columbus	State
Employment 2nd Quarter after Exit	88.80%	91.70%	90.90%	82.60%	85.10%	88.00%	79.90%	Adult	70.9	68.2	75.5
Employment 4th Quarter after Exit	88.40%	91.20%	90.50%	83.00%	72.30%	72.20%	71.10%		69.3	71.5	79.5
Median Earnings 2nd Quarter after Exit	\$7,126	\$7,715	7,200	8,188	8,252	8,327	8,327		6157	6295	5900
Effectiveness in Serving Employers: Repeated use	63.10%	65.40%	Blank								
Credential Attainment	72.60%	76.10%	74.30%	74.10%	57.10%	59.30%	81.60%		51.3	63	65
Measurable Skill Gains	37.00%	58.40%	31.70%	84.70%	11.90%	15.20%	77.60%		40.4	36.2	60
Employment 2nd Quarter after Exit	92.10%	91.20%	91.20%	86.70%	81.30%	83.90%	79.20%	DW	70	71.6	86
Employment 4th Quarter after Exit	89.40%	96.30%	85.10%	88.30%	88.20%	77.80%	77.10%		71.9	80.7	84
Median Earnings 2nd Quarter after Exit	\$8,280	\$11,571	13,461	12,372	18,069	17,116	14,798		7937	8305	8400
Effectiveness in Serving Employers: Retention 2nd and 4th qtr (A&DW)	68.30%	76.20%	Blank								
Credential Attainment	69.80%	80.00%	90.50%	87.40%	63.30%	63.30%	81.00%		57.4	42.1	69
Measurable Skill Gains	49.50%	54.20%	58.30%	81.80%	7.40%	11.10%	81.10%		29.5	46.9	60
Education, Training, or Employment 2nd quarter after Exit	65.60%	80.20%	87.60%	83.80%	89.70%	85.70%	83.80%	Youth	69.8	65.7	72
Education, Training, or Employment 4th quarter after Exit	65.70%	74.70%	83.80%	88.80%	83.30%	82.60%	86.20%		72.4	65.8	70.5
Median Earnings	\$2,211	\$2,384	2586	2901	3312	3217	3386		3088	2099	2800
Effectiveness in Serving Employers: Retention	34.30%	40.00%	Blank								
Credential Attainment	51.30%	43.00%	74.00%	79.50%	70.00%	75.20%	76.80%		53.7	34	50
Measurable Skill Gains	45.80%	59.80%	59.00%	65.70%	3.20%	6.50%	8.10%		33.9	16	37

EMPLOYERS, PARTNERS, COMMUNITY

CARES/ERAP

1,311 families approved for housing and utility funding
\$4,444,866.05 dollars issued or obligated for those families
ERAP backlog – 195 pending applications

Daily applications received 80-85 (increased from 35-40).

Approximate applications processed weekly: 166

Average time to process an initial application: 12 minutes

Issued from approximately 11/1/20-3/31/21 (Exhausted)

CARES Households: 334 (Non-Duplicated)

CARES Total Funding Issued: \$593,969.77

Cares Rental funding issued: \$343,988.19

Cares Utility Funding Issued: \$249,981.58

Issued totals from 4/1/21-7/14/21

ERAP Households: 884 (Non-Duplicated)

ERAP Total Funding Issued: \$3,521,800.89

ERAP Rental funding issued: \$2,797,490.43

ERAP Utility Funding Issued: \$724,310.46

ERAP Google families approved: 47 (Non-Duplicated)

ERAP \$190,777.71 obligated but not yet issued via Google

ERAP Onbase families approved: 46 (Non-duplicated)

ERAP \$138,317.68 obligated but not yet issued via

Onbase.

CARES/ERAP Successes: (outside the dollar figure)

- Staff flexibility to move from an initial paper process, to Onbase with work arounds, to Google within an 8-month span to allow for a more streamlined and timely process.
- Vendor ability to select direct deposit issuance in lieu of paper check increasing receipt of monetary approvals.
- Cohesion between OMJ, HCJFS Fiscal and County Auditor's Office to collectively service the community within a larger scope.

Business Services

This year the Business Services Unit adapted several changes to improve services and service results.

Innovation:

- Use of Salesforce to track data more effectively, make monthly reports more robust, include LMI data and workforce participation data at national, state and county levels.
- Revamped hiring event practices to adapt to Covid and adjust to the current labor market.
- Shifted focus to be more inclusive to minority and female businesses,
- Worked with Thomas Miller Consultants to compare best practices and contact other counties monthly to share best practices.

We hosted:

- Two successful virtual hiring events.
- Employer information session "Build your Best Team through Second Chance Hiring"
- Employer Event "Returning to Work Post-Covid"
- Drive through hiring event for Christ Hospital.

Serving customers during the pandemic:

We found efficiency using videoconferencing. This will continue to a great degree post-covid. We were able to service employers without interruption.

Quality control activities:

- We had three audits throughout the program year. One was the State of Ohio and two by Mary Ann Lawrence. There were no significant findings on the three audits.
- We adopted the following Best Practice:
- Implementation of workflow protocols to ensure that each case file was audit compliant.

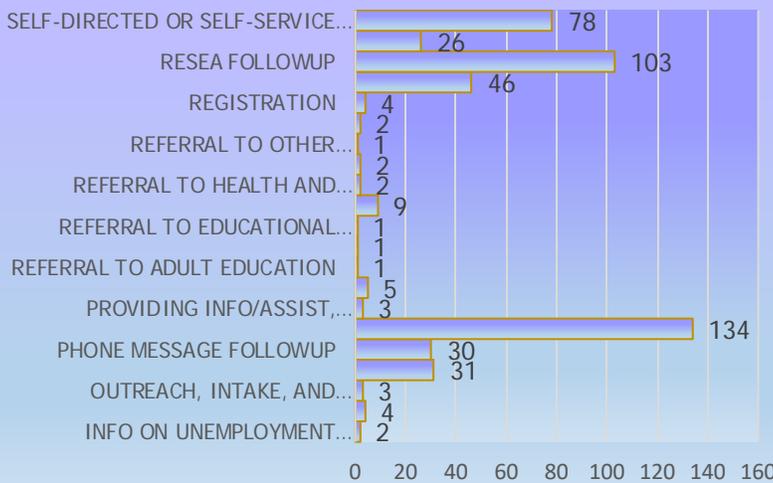
Training Demand Question

In our effort to increase training demand we surveyed training providers to ask their opinion about why demand is low. Their feedback is below.

- A lot of people don't know about WIOA funds. You need to do more marketing.
- We believe there is some connection with the increased moneys coming to families from the American Rescue Plan Act, extra unemployment payments, tax returns and now the additional \$300 per child. There does not seem to be an urgency for workforce training/employment.
- There are a number of available grant funds competing to support a relatively small group of available trainees (TANF/FAET, CARES, CAA, etc.
- Relatively high paying jobs are currently available, without training, as wages increase in restaurants, logistics, etc.
- Employers are doing more of their own training (HVAC for example).
- Unemployment below 5% represents full employment with those who remain unemployed having substantial barriers.
- We think that the application process can be daunting for some students.

FUNDING

RESEA Services March - June 2021



PRC Expenditures Jan 2021 - Jun 2021
610 Families Served



* Other includes: Beds, bedding, furniture, clothing, school supplies, educational toys, work and school uniforms, and household goods.

Money

1. A historically low portion of total OMJ operator costs were devoted to direct services in the year 7/20-6/21. Direct services of \$1,673,226 were 53.9% of total costs, \$3,101,444. This failure to reach our 60% goal was driven by three factors; increased operator staffing to accommodate auditor requests re processing; increased shared costs to accommodate pandemic needs (IT hardware for example); and decreased staffing at HCJFS proper moved a higher proportion of shared costs to OMJ based staff.
2. 10.5 of 28 Operator staff are funded by non-WIOA (Adult/DW/Youth/RESEA) dollars diverting \$65,000 in occupancy costs to direct services each year.
3. PRC created 4,185 vouchers totaling \$5,417,374 in the year 7/20-6/21 while redirecting the bulk of staff resources to CARES.
4. Micro-certification training through the United Way and Easter Seals (1.4 million dollars)
5. Summer Youth training in 2021 (1.5 million - Micro-certifications)
6. CARES Act training and rent and utility assistance (4.4 million – 10/20-7/21) MOU – In 2020 our OMJ census fell from 71.75 positions to 61.5. That was the result of the loss of three large non-mandated partners – in response to Covid. The 1916 building budget dropped from \$442,852 to \$300,000. We are working to slowly add new partners and staff as opportunities present themselves.

With 4.4% unemployment, we have lower unemployment numbers than 48 of our peer counties. That should result in a drop in WIOA funds. Instead we received a 7.6% increase (\$330,000) effective 7/1/21. Most counties will get lower allocations. Half of the WIOA areas had their allocations reduced more than 10% compared to the prior year. This year, WIOA allocations seem driven by spend rates. We and Stark County (Canton) are spending WIOA dollars at a far higher rate than our peers. We are in no danger of over-spending. But our peers are in danger of federal rescission.

SYEP:

OhioMeansJobs Cincinnati-Hamilton County Mission Statement

To provide high-quality workforce development services that improve the skills of our diverse workforce while connecting suitable employers with well-prepared and capable employees.